THE MARK T. WENDELL TEA COMPANY
PRIVATE LABEL PROGRAM

We now offer you, our wholesale customer, a unique way to promote your business by combining your company branding and our teas.

To help increase product recognition with your tea customers, we are able to create the perfect private label options for you by using our wide variety of loose leaf teas or pyramid teabags and packaging them in our attractive packaging. With our private label program, we will supply you with our high quality teas, attractive packaging and a security seal on the top of each unit. Loose tea selections are packaged in our standard four ounce tins and pyramid teabags are packaged in our zip-top closure foil pouches.

Both of these options can be customized by including a label of your design. For example, you can add your logo to the front label to create your own truly unique tea branding. On the back label, you can include your desired descriptive text with tea brewing instructions. This program is a great way to get your company’s name on a superior tea product and into the hands of your customers with ease! Here is how it works:

Step #1: Choose Your Loose Leaf Teas or Pyramid Teabags
For this program, you will need to decide whether you want to use loose leaf teas or pyramid teabags for your customers. Once you have decided the presentation style, you can then select which tea or teabags you wish to have us private label for you. All Mark T. Wendell Tea Company brand loose leaf teas and whole leaf pyramid teabag selections that are listed in our wholesale catalog may be used for this program. The costs per unit are the same as our published catalog prices for the individual 4 ounce tins and whole leaf pyramid teabags offerings.

Step #2: Create and Send Us Your Branded Product Labels
There are many online label printing option out there, so it easy to get creative and design your own labels for our fine teas! Labels will need to be sized at 3.25 inches tall by 2.25 inches wide to fit on our packaging perfectly. These private label products can be made with a front and back label, allowing you to indicate a product description and brewing specifics.

Step #3: Review a Sample and Place Your Order
Once your labels are received, we will create a product mock up for your review. Upon your approval, we will start to fulfill your order. Depending on the size of your order, we will have it ready for shipment in just a few days. Larger orders can take as long as a week to fulfill. If you are interested in participating in our private label program, please contact us at customerservice@marktwendell.com for additional information and label samples.

14-A Craig Road, Acton, MA 01720 • (978) 635-9200 • BulkTea.com
Black Teas
- Assam • Cheericup Ceylon • China Keemun • China Lapsang Souchong • China Yunnan • Darjeeling • First Flush Darjeeling • Earl Grey • English Breakfast • Indonesian • Irish Breakfast • Manhattan Tribute Blend • Mountain Kenya • MTW Formosa Keemun • Nilgiri Tiger Hill Estate • Organic Ceylon • Organic Darjeeling • Organic Nepalese • Organic Yunnan Golden Buds • Russian Caravan • Scottish Breakfast • Victorian Afternoon

Pu-erh Teas
- Organic Bold Leaf Pu-erh • Pu-erh Tuo Cha

Oolong Teas
- Brandy Oolong • China Sechung Oolong • Evergreen Supreme Oolong • Extra Fancy Formosa Oolong • Formosa Oolong • Imperial Gold Oolong • Min-Pei Fancy Oolong • Royal Red Robe Oolong • Ti Kuan Yin Oolong

Yellow Tea
- Huo Shan Yellow Sprouting

Scented Teas
- China Jasmine • Downy Pearl Jasmine • Lychee Congou • Rose Congou • Yin Hao Jasmine

Green Teas
- Cloud & Mist Green • Dragonwell Green • Gunpowder Green • Gyokuro Jade Dew Green • Jade Dragon Green • Japanese Bancha Hojicha • Japanese Genmaicha Green • Japanese Sencha Green • Mao Feng Tranquility Green • Organic Chun Mee Green • Organic Pinhead Gunpowder Green • Organic River Mist Green • Triple Cup Green • Young Hyson Green

White Teas
- China Mutan White • Citrus Blossom White • Organic Flowery Silver Needle White

Blooming Teas
- Double Happiness Blooming • Organic Flower Fountain Blooming

Decaffeinated Teas
- Decaffeinated Earl Grey • Decaffeinated English Breakfast • Decaffeinated Sencha Green

Iced Tea Blends
- Iced Tea Blend • Island Nectar Iced Tea Blend • Organic Green Mint Iced Tea Blend • Tropicana Iced Tea Blend

Flavored Black Teas
- Apricot • Autumn Cranberry • Blackberry • Blackcurrant • Blood Orange • Chocolate Mint Swirl • Ginger • Holiday Fruit & Spice Blend • Mango • Organic Berry Blend • Oriental Spice • Peach • Raspberry • Spiced Masala Chai • Vanilla

Flavored Green Teas
- Green Paradise Blend • Moroccan Mint Green • Organic Sweet Pear Green • Pomegranate Green • Vanilla Green

Herbal & Fruit Tisanes
- African Sunset • Barbados Fruit Tisane • Calming OM • Organic Egyptian Camomile • Garden Basket Fruit • Organic Lemon Ginger Herbal • Mandarin Rooibos • Peppermint Leaf • Organic Rooibos Herbal • Purifying Tulsi • Sundown Herbal • Sunshine Medley Fruit • Witch Blend Herbal • Yerba Mate

Biodegradable Whole Leaf Teabags
- Amazon Mango Green • Cloud & Mist Green • Decaffeinated English Breakfast • Japanese Genmaicha Green • Mao Feng Tranquility Green • Moroccan Mint Green • Osmanthus Green • Cheericup Ceylon Black • China Yunnan Black • Darjeeling Black • Earl Grey Black • English Breakfast Black • Irish Breakfast Black • Russian Caravan Black • Spiced Masala Chai • Ti Kuan Yin Oolong • Rooibos Herbal • Sweet Raspberry White

Ayurvedic Pyramid Teabags
- Calming OM • Cooling Pitta • Purifying Tulsi • Stimulating Kapha • Warming Vata